

**FRAMEWORK PARTNERSHIP AGREEMENT**  
**FOR THE CREATION OF INTERNSHIPS IN ITALY**

**Between**

the Agency for Training, Guidance and the Work of the Province of Como -  
Training Professional Centre tax code 95092770130 with head office in Como Italy  
via Bellinzona 88, henceforth referred to as  
"Agency for Training"  
represented by the Legal Representative  
Guido Monti

and

**STREDNA ODBORNA SKOLA JANA BOCATIA**  
Bocatlova, 1 - 04001 Kosice (Slovacchia)  
Director Ing. Jan Miglec  
and

**EUROPE 3000 s.r.l.** (Tax Code and VAT No. 03739070161),  
represented by Ivar Foglieri,  
with registered office in Bergamo (24125), Via Malfassi 3

**Whereas:**

- 1) The STREDNA ODBORNA SKOLA JANA BOCATIA (hereinafter also referred to as the "Foreign School") is a Hotel Training School (nationality) and is interested in establishing an internship for its students in order to provide them with the opportunity to acquire specific skills through an educational experience abroad.
- 2) The Agency for Training, Guidance and the Work of the Province of Como (hereinafter also referred to as the "Italian school") is an Italian Hotel Training School interested in accommodating foreign students, in order to promote Italian culture and tradition. To this end, the Italian School - acting as a Promoter - intends to establish partnerships with Italian companies operating in the tourism sector in order to allow foreign students to pursue curricular training internships in Italy.
- 3) Under the expectation of mutual interest as defined above, the two Educational Institutions intend to establish a partnership aimed at the educational enrichment of students already taking part in study programmes in the hotel and tourism sector in their country of origin and who are interested in pursuing learning opportunities provided for by their curricula in collaboration with Italian tourism enterprises.
- 4) In order to achieve these interests, the Educational Institutions intend to establish a collaboration with Europe 3000.
- 5) The Europe 3000 Agency operates in the field of recruitment and selection of personnel and is duly registered in the Italian Register of Employment Agencies under Article 4, Letter d) of the Italian Legislative Decree 276/2003.

- 6) Europe 3000 is also involved in the recruitment and selection of foreign students interested in pursuing training programmes in Italy, referred to as internships: in particular, the Europe 3000 Agency helps put foreign Hotel Training Schools in contact with Italian Hotel Companies interested in hosting the most deserving and best prepared students in order to carry out internship programmes.

**The parties hereby agree as follows:**

- 1) The Foreign School shall identify among its adult students those interested in attending an internship in Italy in collaboration with specific tourism sector companies recommended by Europe 3000. The identification of students shall take place according to the guidelines provided by Europe 3000 (**Annex 1 - Foreign Schools Guidelines**) based on criteria characterised by maximum rigour and seriousness, taking into account the students' school curriculum and their language skills and abilities, their level of maturity and their willingness to pursue a training period abroad.
- 2) The Foreign School shall also be required to register on the [www.europe3000.it](http://www.europe3000.it) site and to enter the data for the students that have been identified as possible candidates for the study programme and internship in Italy.
- 3) Europe 3000 shall select students from among those identified by the Foreign School. In order to assist Europe 3000 in the selection, the Foreign School shall allow students to participate in interviews including during school hours and undertakes to provide any information and documents that may be useful to the selection.
- 4) Once the selection procedures have been concluded, Europe 3000 shall communicate the names of the students considered suitable for the programme to the Foreign School. The Foreign School undertakes to provide selected students with an Italian language course. Any costs incurred by the Foreign School to organise Italian language courses shall be reimbursed by Europe 3000.
- 5) The selected students shall be hosted by the Italian hotel companies identified by Europe 3000 pursuant to training agreements – in accordance with applicable national and regional legislation – stipulated between the Italian school and the host companies on the basis of a training programme approved by the Italian School.
- 6) The Italian School, therefore, undertakes to prepare a training programme that shall be submitted for approval to the Foreign School before the departure of the students. The Italian School shall also concern itself with the registration process of foreign students, as well as ensuring the students in question INAIL (national institute for insurance against accidents at work) and liability insurance coverage required under Italian law (unless otherwise specified where the host company must provide to this coverage). Any secretariat costs incurred by the Italian School in relation to these activities shall be reimbursed by Europe 3000.
- 7) Europe 3000 shall provide assistance and support to the management of the Internship programme and, in particular as relating to:
  - a) the reception and hospitality of interns to whom it shall provide accommodations and food for the period of their stay in Italy; pending transfer to the host company;
  - b) the transfer of trainees from the place of temporary stay to the place of destination at the premises of the host company;
  - c) assistance with interpreters for trainees if necessary;

- d) bureaucratic and administrative support provided to the host company in the preparation of administrative practices for the duration of the internship;
  - e) bureaucratic and administrative assistance provided to the Foreign School and to the Italian School for the full duration of the engagement.
- 8) The Parties expressly acknowledge that the internship contract referred to in Paragraph 5) does not in any way constitute an employment relationship nor a professional collaboration and shall not involve the application of legal provisions and collective agreements concerning employment relationships.
  - 9) Upon completion of the training programme and internship in Italy, the Italian School shall issue a certificate attesting to the actual completion of the programme.
  - 10) The activation of the partnership covered by this Agreement shall not entail any costs for the Foreign School nor for the Italian school.
  - 11) This framework agreement is valid for a period of 36 months from the date of subscription, with tacit renewal of the same in the event of non-termination by either party by registered letter 6 months before its expiration.
  - 12) The parties undertake not to externally disclose any data or confidential information eventually acquired as a result of and in relation to the activities covered by the Protocol.
  - 13) The parties mutually undertake to treat and protect data and information, both in hard copy and in electronic format, concerning activities carried out in relation to this agreement, in accordance with the applicable measures and obligations imposed by the Italian Legislative Decree No. 196 of 30.06.2003, "Personal data protection code" and subsequent amendments and integrations.

**The following constitutes an integral part of this agreement:  
Annex 1- Foreign Schools Guidelines**

For full acceptance,

Beyano, 12/09/2016

For the Agency for Training, Guida, and Work of the Province of Como  
 Legal Representative  
 Guido Monti

For the STREDNA ODBORNA SKOLA, ABC, TIA

Director Ing. Jan Miglec

For the Europe3000  
 Manager  
 Ivar Foglieri